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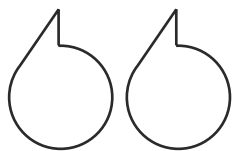
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CONTENT

- * From the country Director's Desk
- * Personal Celebrations Birthmonth Employees.
- * Success Story - Surya Mahesh, Hyderabad
- * Employee Spotlight - Kavya B
- * Recreation - Excursion at Yercaud
- * Events - PCCP/ CME/ SSWBCON'26/

Kochin Spine course 2026

JULY 2026
ISSUE



From The Country Director's Desk



Ladies & Gentlemen,
Greetings!

In today's highly competitive healthcare environment, success is no longer defined solely by the quality of our products but by the strength of the relationships we build with our customers. Every interaction with a surgeon, hospital, distributor, or healthcare professional is an opportunity to create trust, understand their needs, and demonstrate the value that Rivarp Medical brings to patient care. Effective customer engagement, backed by consistent support and meaningful conversations, lays the foundation for long-term partnerships and sustainable growth. Equally important is our ability to market our solutions with confidence, knowledge, and integrity. Every member of the sales force plays a vital role in communicating our vision, showcasing our innovations, and strengthening our brand presence in the market. When customer engagement is combined with strategic marketing and unwavering commitment, it becomes the key to lasting success.

I encourage each one of you to continue representing Rivarp Medical with passion, professionalism, and a relentless focus on excellence. Together, we will achieve greater milestones and create a stronger future for our organization.

Regards
K Muthu Mahesh
Country Director



The Employees Enjoying the Birth Month of May & June

June Birthdays :

HANUMANTHARAYA,
RUKSANA,
SANAFAR NIJAMUDEEN,
NANDINI,
RAJASHEKAR D,
ANILABHA BISWAS

May Birthdays :

MUTHU MAHESH,
DIVYA,
DEEPA ASHOK,
SINCHANA,
SRIDHAR,
SHANKAR GOWDA,
SANJAY KUMAR

HR MESSAGE

We wish you a wonderful year to achieve your tremendous goals. May your great day be filled with joy, fun, and love.

- Manasa K

My Success Story - Surya Mahesh, Hydreabad

It gives me immense pleasure to bring to your notice that Hyderabad city achieved an excellent milestone yesterday by completing 11 surgeries in a single day. What is even more encouraging is the diverse mix of procedures performed using different products.

The surgeries included: 4 MIS cases (including 2 MIS FNS cases), 3 Lateral Mass (PCF) cases, 1 SELF case, 1 PSS case, 1 ACDF case, 1 Vertebroplasty case, In fact, we were scheduled to perform 14 cases, but 3 cases were postponed to the next day.

Another noteworthy aspect is that these procedures were performed by 10 different surgeons, which clearly reflects the strong market penetration and wide acceptance of our products across Hyderabad.

I would like to sincerely appreciate the outstanding efforts of Mr. Dalbeer, Mr. Rishab, and the entire Arcmed team for this remarkable achievement. Their dedication, commitment, and teamwork have played a pivotal role in reaching this milestone.

Congratulations to the entire team, and let us continue this momentum to achieve even greater success in the days ahead.

**Special thanks for Rivarp support team as well.
Following are the details of surgeries in brief.**

S.No	Usage	Doctor	Hospital
1	Self P 1	Dr Srikanth	Apollo
2	8+2 MIS Fen	Srinath	Spinova
3	4+2 MIS Fen + PLIF 1	Dr. Anudeep	Medicover - Secunderabad
4	ACC P 1+ACP	Dr Bramhma Prasad	Apollo - Secunderabad
5	6+2 MIS	Sukumar	Arete
6	6+1 LM	Dr Anjaneyulu, Dr Himanshu	Sunshine - Begumpet
7	6+2 PSS	Abhinandan Reddy	Arete
8	Cement 2 + Vertibro	Venkatesh	Care - Banjara
9	6+2 LM	Aneel	Medicover - Madhapur
10	4+1 LM	Varaprasad	Sri Sri - Kukatpally
11	8+2 MIS	Sreenath	Apollo - Nanakramguda

Employee Spotlight - Kavya B, Customercare Divison



Tell us something about you and your family.

I'm Kavya from Bangalore, married to Manjunath. We are blessed with twin boys, Virat and Viraj who have recently completed Kindergarten and begun Grade 1. They bring immense joy and happiness to our lives. My family is my greatest source of strength, inspiration, and motivation, encouraging me to face every challenge with confidence and positivity.

Q: What are your hobbies and favourite pastimes?

I enjoy practising yoga to maintain a healthy lifestyle, spending quality time with my family, listening to music, travelling, exploring new places, and gardening. I also find great satisfaction in supporting children's learning and development, as I enjoy helping them learn and grow.

How has your professional journey been at Rivarp?

My professional journey at Rivarp has been enriching and rewarding. Over the years, I have had the opportunity to handle a Multiple range of responsibilities, work across different territories, and build strong relationships with internal teams, the sales team & distributors. Overcoming various challenges has helped me strengthen my communication, coordination, and problem-solving skills. Rivarp has provided me with continuous learning opportunities and the confidence to take on greater responsibilities, making my journey both professionally and personally fulfilling.

What do you enjoy the most about Rivarp?

I enjoy most about Rivarp is its supportive work culture and the opportunity to contribute meaningfully to the healthcare industry. The supportive leadership & teamwork, and positive work environment encourage me to perform with confidence and enthusiasm. I am grateful for the continuous opportunities to learn, grow, and take on new challenges, which have built my confidence, and made my professional journey truly rewarding.

What are your aspirations for Rivarp?

I aspire to see Rivarp continue to grow by strengthening customer relationships and expanding its presence across India. In the future, our products reach global markets and be trusted by customers worldwide. I look forward to being part of this journey and celebrating many new milestones in the years ahead.



Annual Employees Meet – Hotel Sterling Resorts, Yercaud

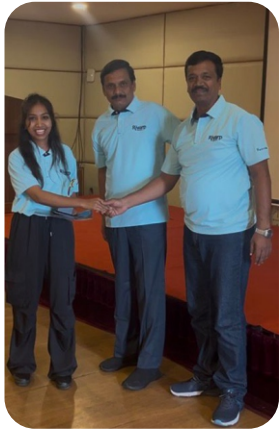


The Annual Employees' Meet of Rivarp Medical brought together our dedicated backend team for two memorable days at Hotel Sterling Resorts, Yercaud. Away from the routine of the workplace, the gathering provided an opportunity to strengthen relationships, celebrate teamwork, and appreciate the collective efforts that drive the organization forward every day.

The event was filled with engaging activities, laughter, meaningful conversations, and moments of relaxation amidst the serene hills of Yercaud. It served as a reminder that behind every successful milestone is a team united by trust, collaboration, and shared purpose. Refreshed and inspired, the team returned with renewed enthusiasm to continue contributing to Rivarp Medical's journey of excellence.



The List of Winners



LAVANYA M
Excellence in Billing



K R SUSHMITHA
Silent performer (Microbiology)



JUDE JOHN JOSEPH
Long Service Award



NANDINI M
Excellence in Productivity



KAVYA B
Excellence in Customercare Management



MURTHY L N
Excellence in Negotiation & Deal Management



SHIVAKUMAR K T
Excellence in Store Management



VIJAY G NAIK
Excellence in Multitasking



MANOJ KUMAR B G
Excellence in Sustained Growth & Continuous Improvement



ANANDA RAJAN R
Driving Team Success Through Effective Leadership and Guidance



YASHWANTH
Excellence in Manufacturing



VISHNU S
Excellence in Learning machining



GOWTHAM M R.
Excellence in Teamwork & Attitude (QC)



DILEEP M
Excellence in Productivity



JEENU YESUDHAS SASIKALA
Excellence in In-Process Quality Control (QC)

Honoured in Absentia

MAHESHA MS
Driving Excellence in AR Collections & Process Efficiency

SHYAMA MARAIMALAI
Excellence in Punctuality , Reliability & Team work (QA / RA)

AKSHAY RADHAKRISHNA
Excellence in Technical

Events



PCCP

Rivarp Medical Cardiology Division proudly sponsored the successful PCCP (Pediatric cardiology clinical program) Program conducted on 16–17 May 2026 at SAT (Sree Avittom Thirunal Medical College) under the leadership of Dr. Lakshmi and Dr. Harikrishnan.

The program brought together leading Pediatric & Adult Interventional Cardiologists and over 75 DM Cardiology students for insightful academic discussions on structural heart disease management.

The event served as a valuable platform for scientific exchange, professional networking, and showcasing Rivarp Medical's advanced Occluders & Interventional Product Portfolio to the next generation of cardiology specialists.

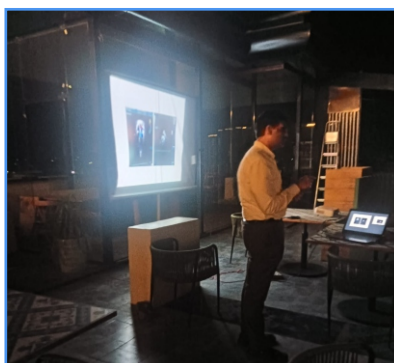
Participants from Rivarp Medical – Suresh R, Darshan V S, Amal D, Vaisakh S K.

- Darshan Shah

CME

A Continuing Medical Education (CME) program was conducted on 22nd May 2026 at Chalisgaon on the topic "**Management of CHD (Congenital Heart Disease) in Children & Recent Advances**" The session was delivered by **Dr. Lalit Lavankar**, Senior Pediatric Cardiologist from Nashik, under the aegis of the **Indian Academy of Pediatrics (IAP), Chalisgaon**. The event was attended by over **20 leading pediatricians**, where Dr. Lavankar discussed the importance of early diagnosis, clinical signs of congenital heart disease, and presented successful occluder cases performed using our **Occlunix** device. This event gave us an KOL development opportunity & Brand visibility. Participants: Darshan Shah, Kamlesh Pandey

- Darshan Shah



SSWBCON'26

SSWBCON'26 was successfully held from 12th to 14th June 2026 at the prestigious ITC Sonar Hotel, Kolkata, bringing together distinguished spine surgeons, healthcare professionals, and industry leaders from across the country. The conference served as an excellent platform for exchanging clinical knowledge, discussing the latest advancements in spine care, and fostering meaningful professional collaborations. Rivarp Medical was proud to participate in this prestigious event, showcasing its innovative solutions and reaffirming its commitment to advancing spinal healthcare through excellence, innovation, and partnership.

Participants:

K Muthu Mahesh, Swarup Maitra, Ujjwal Saha

- Swarup Maitra



Kochi Spine Course

Rivarp Medical organized an academic programme in coordination with Lakeshore Hospital, Kochi, on 28th June 2026 at the Lakeshore Hospital Auditorium. The course was conducted in collaboration with Dr. Krishna Kumar, Consultant Spine Surgeon, and was attended by 25 registered delegates. The program covered several key aspects of spine surgery, including:

- Concepts and Patho anatomy
- Step-by-step saw bones training of surgical techniques
- Pedicle screw insertion
- Deformity simulation
- Basic spinal anatomy
- Interactive case-based discussions

The program was enriched by the participation of renowned faculty members from the field of spine surgery, whose expertise and guidance made the sessions highly informative and engaging.

Overall, the program was an outstanding success. The delegates expressed great satisfaction with the quality of learning; the faculty appreciated the enthusiasm and commitment of the aspiring spine surgeons, and we are delighted with the collective efforts that made this event a grand success. Participants: Rajashekar, Surya Mahesh, Amal J

- Surya Mahesh



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