



From The Country Director's Desk

Dear Team,

I would like to begin by congratulating each one of you for the remarkable performance delivered during the previous financial year. Your dedication, resilience, and commitment have laid a strong foundation for the organization's growth and success. It is inspiring to see the passion with which the team has worked across functions to overcome challenges and achieve milestones together. I sincerely appreciate your contribution in strengthening our presence and building confidence among our customers and partners.

As we step into 2026-27 with the powerful theme "XLR8," I encourage all of you to embrace the spirit of acceleration, innovation, and positive change. The coming year presents us with new opportunities to improve our processes, respond faster to market needs, and work with greater collaboration and agility. Let us challenge ourselves to think bigger, act quicker, and execute better. Together, by embracing change and accelerating our efforts, I am confident that we will achieve newer heights and create an even stronger future for the organization.

Warm regards,
K. Muthu Mahesh
Country Director



Q&A

Know the Employee

Mahesha M S is our Accounts Manager, who has spent a good amount of time in strengthening our Finance systems. Here we go with the interview:



Q: Tell us something about you and your family.

Answer: My family is my biggest strength and the reason I push myself every day. My wife, Chaithra, is a wonderful homemaker who has built a warm and loving home for us. Our little one CUTIPIE Master Laksh Abhiram, is turning four this year and he is joining to L K G, I'm excited to share that our family of three is soon becoming four. A new little bundle of joy is on the way, and our hearts are fuller than ever.

Q: What are your hobbies and favourite pastimes?

Answer: Cricket is something I absolutely love whether it's a friendly match or just watching a game, it never fails to excite me. Travelling is another passion close to my heart. Exploring new places, meeting new people, and experiencing different cultures is something I look forward to every chance I get.

Q: How has your professional journey been at Rivarp?

Answer: It has been a deeply fulfilling ride. I have grown both personally and professionally, and watching the organization evolve over the years has been truly inspiring. Every challenge along the way has only made me stronger.

Q: What do you enjoy the most about Rivarp?

Answer: The people and the culture here are what make this place special. The sense of belonging and teamwork we share every day is something I genuinely cherish.

Q: What are your aspirations for Rivarp?

Answer: I hope to keep contributing meaningfully and see the organization scale greater heights. Growth, innovation, and a stronger team that is the future I look forward to being part of.



Events & Coverage

Annual Sales Employees Meet

The Annual Sales Employees Meet 2026–27 was successfully held at the beautiful venue of Hotel Gateway Palolem, Goa, bringing together the sales teams from the Spine, Cardiology, and IONM divisions along with the Leadership Team and the newly appointed Country Director. The three-day event served as an important platform for collaboration, reflection, and strategic planning, reinforcing the organization's collective vision for growth and excellence in the coming financial year. The atmosphere throughout the event reflected enthusiasm, unity, and a renewed commitment toward achieving greater milestones together.

The first two days of the meet were dedicated to insightful discussions, presentations, and strategic reviews. Teams thoroughly reviewed the performance of the previous financial year, celebrating achievements while also identifying areas for improvement and future opportunities. The leadership team shared valuable perspectives on market trends, operational enhancements, customer engagement, and business expansion strategies. A key highlight of the meet was the unveiling of the thoughtfully coined annual theme, "XLR8," symbolizing the organization's focus on accelerating sales performance, streamlining processes, enhancing execution efficiency, and driving faster growth across all divisions. The theme resonated strongly with all attendees and set the tone for a year centered on agility, innovation, and proactive execution.

The presence and address of the Country Director added significant value to the event, inspiring teams to embrace change, strengthen collaboration, and work with greater speed and accountability. Interactive sessions encouraged cross-functional learning and knowledge sharing among the different divisions, fostering stronger team alignment and mutual understanding. The discussions not only focused on numbers and targets but also emphasized leadership, customer relationships, teamwork, and organizational culture.



XLR8
RACE

AGENDA

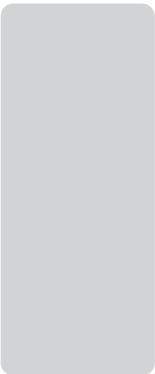
Day 1

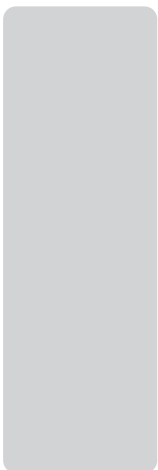
Particulars	Timing
Speed 10 Hours	2:00 pm
Lunch	2:00 pm to 3:00 pm
Registration Desk	3:00 pm to 3:45 pm
Relay Race Activities	3:45 pm to 4:45 pm
Team Meeting	4:45 pm to 5:00 pm
Captain's Reception Activities	5:00 pm to 5:15 pm
Entrance Fee Briefing	5:15 pm to 5:30 pm
Headmaster's Reception Activities	5:30 pm to 5:45 pm
SLP & Staff's Activities	5:45 pm to 6:00 pm
Supper (Guests & Staff's Address)	6:00 pm to 6:45 pm
Principals & International School's Address	6:45 pm to 7:30 pm
Principals & Indian School's Address	7:30 pm to 8:00 pm
Guests & Indian School's Address	8:00 pm to 8:30 pm
Guests & Indian School's Address	8:30 pm to 9:00 pm
Guests & Indian School's Address	9:00 pm to 9:30 pm

Day 1: Dress Code - Formal

Rivarp
SCHOOL

[illegible]







Award winners:

Name	Award
Ajit	Star
Swarup	Star
Surendra	Star
Ujjwal	Rising Star
Vaisakh	Rising Star
Amit	Rising Star
Dalbeer	Shooting Star
Amal	Super Star
Surya	Guiding Star
Surya	Galaxy of Stars
Dalbeer	Galaxy of Stars
Balachander	Galaxy of Stars
Amal	Galaxy of Stars

A workshop was conducted for the Sales team. The team which won the case study competition comprised of Vaisakh, Rohan, Rakesh, Amal, and Arun. They were mentored by Surya Mahesh.

Celebrations at Rivarp - Mar & Apr 2026

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Celebrating the birthdays/ marriages/ anniversaries of our employees at Rivarp is a vital tradition that acknowledges their individual contributions and fosters a sense of belonging. Recognizing these personal milestones not only boosts morale but also strengthens our team spirit. The celebrations create an inclusive work environment where employees feel valued and appreciated. By honouring their special day, we build a positive workplace culture that promotes happiness, engagement, and productivity. Together, we celebrate the unique talents and dedication that each employee brings to Rivarp. Find the glimpses of the celebrations below:

March - Madhusudan, Khaleel, Dhananjaya, Murthy

April - Manthan, Sangam, Lavanya, Madhumitha

Stay fit.. Stay happy...



Laugh & Be Merry

1. A spine implant salesman walks into the OT and says, "Doctor, I'm not here to pressure you... just here to support your backbone decisions."

2. Why are spine sales reps always so confident?
Because they know how to hold things together under pressure.

3. **Surgeon:** "How stable is this implant?"
Salesman: "Sir, even my monthly target depends on it."

4. Medical device salespeople don't count steps. They count hospitals visited before lunch.

5. Why did the spine salesman carry two phones?
One for surgeons and one for "urgent cases" that somehow always happen at dinner time.

6. A spine rep's fitness routine:
Running between OT, CSSD, accounts department, and stores.

7. **Surgeon:** "Can you come for a case tomorrow morning?"
Salesman: "Of course, sir."

Surgeon: "It's at 6 AM."

Salesman: "...my dedication has entered minimally invasive mode."



Major Regulatory Milestone for Rivarp Medical Pvt Ltd!



We are pleased to announce that our new medical device "Kentrospine ARISE Expandable Lumbar Interbody Fusion Cage" has received regulatory approval from the Central Drugs Standard Control Organization (CDSCO). This significant achievement marks an important step in our mission to advance spinal healthcare through safe, innovative, and high-quality medical technologies designed to improve patient outcomes. The approval authorizes us to begin manufacturing and distribution of the device for clinical use, reinforcing our commitment to regulatory excellence and healthcare innovation.

Sushma, Director, RA/QA/QC

Hello Readers,

We're thrilled to have you as part of our community! Your unique voices and perspectives are what make our platform vibrant and engaging. We're calling on you to contribute to our collective conversation by submitting your articles, columns, and event photos. Whether you have a compelling story, insightful opinion, or captivating snapshot from an event, we want to hear from you!

Every contribution enriches our content and helps us create a diverse tapestry of experiences and viewpoints. Share your expertise, highlight local events, or simply capture the beauty of everyday life. Your involvement will inspire others and foster a sense of connection within our community.

Let's create something amazing together!

**Warm regards,
The Editorial Team**



Rivarp Medical Pvt. Ltd.

No. 34, Azeez Sait Industrial Town, 6th Mile Road,
Mysore Road, Nayanda Halli, Bengaluru - 560 039, India

E: info@rivarpmedical.com M: +91 9739735550

www.rivarpmedical.com



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